

# Seasonal Management - Department and Category Analysis

Wednesday, 18 October, 2017

12:55:07PM

<b>Season</b>	Spring/Summer 2017	<b>Site</b>	All Sites (3)	<b>Supplier</b>	All Suppliers (96)	<b>Search Criteria</b>
<b>Site Type</b>	All Site Types (1)	<b>Department</b>	All Departments (4)	<b>Brand</b>	All Brands (98)	
<b>Site Region</b>	All Site Regions (1)	<b>Category</b>	All Categories (58)	<b>Product Status</b>	All Product Status	
<b>Attributes</b>	ComboBoxPurchaseSeasonDept - All Seasons (33)					

Category Name	Sales Units	Sales Value	Average Sale Price	Profit	Profit Margin	Mark Downs	Mark Downs Percent	SOR Percent	Cover	Stock Units	Stock Value Cost	Stock Value Retail	Units on Order	Pattern Units
<b>Mens Footwear</b>														
SALE CASUAL LACE													26	125
MENS REJECTS	1	45.00	45.00	22.90	61.07			3.45		28	560.62	1,491.94	4	17
SALE FORMAL LACE	1	59.00	59.00	28.17	57.29			5.00		19	383.00	1,077.00	2	1
SALE CASUAL SLIP ON	1	15.00	15.00	7.55	60.40			50.00		1	4.95	15.00		12
SALE	1	49.00	49.00	35.83	87.76	-10.00	-16.95	10.00		9	59.00	492.98	16	214
FASHION CASUAL	1	29.00	29.00	10.22	42.28	-10.99	-27.48	3.03	26.67	32	903.05	2,203.99	136	176
Unknown Category 01	2	124.99	62.50	50.22	48.21			25.00	10.00	6	134.91	329.82		
SALE FORMAL SLIP ON	3	207.00	69.00	87.00	50.43			5.56	255.00	51	1,453.50	3,519.00		
FORMAL LACE	5	498.99	99.80	177.58	42.70	-70.00	-12.30	4.24	35.31	113	4,116.90	10,131.28	418	772
BOOTS	24	1,952.40	81.35	789.72	48.54	-147.50	-7.02	16.11	23.15	125	4,410.14	10,863.63	78	326
CASUAL LACE	53	4,124.38	77.82	1,712.87	49.84	-24.95	-0.60	38.69	30.00	84	2,737.40	6,738.87	294	618
SANDAL	60	2,872.82	47.88	1,167.77	48.78	-119.95	-4.01	84.51	11.00	11	285.67	649.96	26	188
FORMAL SLIP-ON	64	4,150.49	64.85	1,656.35	47.89	-231.47	-5.28	11.74	120.25	481	11,934.31	29,567.31	540	1,632
SLIPPERS	75	2,083.75	27.78	906.56	52.21	-22.94	-1.09	39.47	25.00	115	1,350.73	3,573.77	272	406
CASUAL SLIP-ON	120	8,952.03	74.60	3,635.50	48.73	-203.45	-2.22	40.68	33.65	175	6,003.86	14,286.47	278	556
MISCELLANEOUS MENS	453	36,314.32	80.16	14,368.79	47.48	-2,380.15	-6.15	32.50	71.29	941	2,238.94	80,889.81	294	328
<b>Mens Footwear</b>	<b>864</b>	<b>61,478.17</b>	<b>71.16</b>	<b>24,657.03</b>	<b>48.13</b>	<b>-3,221.40</b>	<b>-4.98</b>	<b>28.28</b>	<b>52.92</b>	<b>2,191</b>	<b>66,576.98</b>	<b>165,830.83</b>	<b>2,384</b>	<b>5,371</b>

<b>Miscellaneous</b>														
Luggage														2
Travel Accessories													124	171
Hats														100
Gloves										56	364.00	1,119.44	12	32
wallets														20
umbrellas														
Socks									10.00	2	16.48	36.00	204	102
Shirts														297
Jewelary													6	97
Miscellaneous Accessories										29	74.41	224.84		40
Shoecare	4	7.96	1.99	3.85	58.09			7.41	250.00	50	72.50	189.74	28	83
Belts	5	86.95	17.39	49.50	66.04	-4.00	-4.40	11.36		39	273.75	809.50	188	284
Purses	17	288.00	16.94	118.15	49.23	-29.00	-9.15	39.53	26.00	26	286.30	726.50	248	269

Category Name	Sales Units	Sales Value	Average Sale Price	Profit	Profit Margin	Mark Downs	Mark Downs Percent	SOR Percent	Cover	Stock Units	Stock Value Cost	Stock Value Retail	Units on Order	Pattern Units
Scarves	20	297.50	14.88	177.57	71.62	-34.00	-10.26	25.32	98.33	59	343.74	1,287.00	174	302
Handbags	195	7,009.69	35.95	2,942.39	50.37	-711.20	-9.21	32.99	55.00	396	6,538.52	16,910.15	2,456	3,149
Sundries	619	4,459.90	7.21	2,027.88	54.56	-125.07	-2.73	28.60	47.39	1,545	4,436.57	11,562.97	472	2,499
<b>Miscellaneous</b>	<b>860</b>	<b>12,150.00</b>	<b>14.13</b>	<b>5,319.34</b>	<b>52.52</b>	<b>-903.27</b>	<b>-6.92</b>	<b>28.09</b>	<b>52.68</b>	<b>2,202</b>	<b>12,406.27</b>	<b>32,866.14</b>	<b>3,912</b>	<b>7,447</b>
<b>Womens Footwear</b>														
WIDE FIT LACING									40.00	32	981.06	2,347.75	62	219
ESPEDRILLS													22	54
WARM BOOTS									20.38	265	6,279.40	15,671.90	554	1,270
FASHION BOOTS									27.64	387	9,290.42	23,382.62	590	1,986
SLIPPER MULES													80	219
Wedding Shoes	1	50.00	50.00	10.68	25.62	-24.99	-33.32	100.00					26	128
SALE	2	51.00	25.50	28.50	67.06	-39.00	-43.33	12.50		14	151.00	534.91	86	435
WIDE FIT COURT	2	89.00	44.50	26.77	36.09	-30.94	-25.80	20.00	13.33	8	237.00	571.90	242	509
WELLIES	2	109.98	54.99	35.82	39.08	-24.99	-18.52	16.67	8.33	10	164.97	399.96	54	142
LONG BOOTS	5	340.00	68.00	104.08	36.74	-108.99	-24.27	7.81	14.75	59	2,514.90	6,364.75	310	1,475
LACING SHOES	10	584.91	58.49	239.98	49.23	-20.00	-3.31	9.71	51.67	93	2,468.45	5,909.36	224	495
WOMANS REJECTS	11	354.00	32.18	255.20	86.51	-101.00	-22.20	26.19		31	113.51	1,354.96	2,172	1,476
MULES	13	689.87	53.07	286.59	49.85			50.00		13	306.60	719.87	114	544
FASHION SHOES	21	660.31	31.44	280.31	50.94	-29.48	-4.27	18.75	113.75	91	1,178.95	3,168.20	830	2,322
WIDE FIT SLIP-ON	33	1,675.87	50.78	705.40	50.51	-204.98	-10.90	62.26	25.00	20	417.34	1,168.85	320	593
Unknown Category 01	51	3,397.00	66.61	1,402.28	49.54	-18.00	-0.53	44.74	52.50	63	1,495.89	3,598.00	20	10
TOE POST SANDALS	56	2,602.83	46.48	1,328.46	61.25	-201.98	-7.20	75.68	45.00	18	254.78	884.95	76	104
MODERN COURTS	62	3,379.47	54.51	1,456.52	51.26	-108.98	-3.12	48.44	55.00	66	1,361.81	3,438.29	100	933
SLIPPERS	88	2,342.08	26.61	1,002.96	51.39	-42.98	-1.80	24.72	27.92	268	3,368.08	8,399.16	494	872
EXTRA FIT SANDALS	105	5,855.09	55.76	2,674.34	54.81	-127.95	-2.14	60.00	25.00	70	1,336.95	3,805.02	252	1,004
EXTRA FIT SHOES	138	6,974.91	50.54	3,293.37	56.66	-171.95	-2.41	34.76	21.95	259	6,931.59	17,538.62	560	1,141
BASIC SANDALS	172	9,112.19	52.98	3,908.40	51.47	-277.96	-2.96	76.44	22.08	53	1,089.65	2,754.81	520	1,721
SLIP ON SHOES	235	13,064.99	55.60	5,476.38	49.83	-377.84	-2.81	36.49	28.80	409	10,766.76	26,579.32	2,186	5,116
FASHION SANDALS	252	11,018.14	43.72	4,736.65	51.59	-304.80	-2.69	52.72	86.92	226	4,400.54	11,144.58	1,748	2,985
MISCELLENAEOUS	1,339	61,462.04	45.90	17,841.66	34.83	-20,522.75	-25.03	53.35	37.29	1,171	17,621.95	69,320.63	4,654	4,237
WOMENS														
<b>Womens Footwear</b>	<b>2,598</b>	<b>123,813.68</b>	<b>47.66</b>	<b>45,094.34</b>	<b>43.65</b>	<b>-22,739.56</b>	<b>-15.52</b>	<b>41.74</b>	<b>31.59</b>	<b>3,626</b>	<b>82,731.60</b>	<b>209,058.41</b>	<b>16,296</b>	<b>29,990</b>
<b>Totals</b>	<b>4,322</b>	<b>197,441.85</b>	<b>45.68</b>	<b>75,070.71</b>	<b>45.59</b>	<b>-26,864.23</b>	<b>-11.98</b>	<b>35.02</b>	<b>40.50</b>	<b>8,019</b>	<b>161,714.85</b>	<b>407,755.38</b>	<b>22,592</b>	<b>42,808</b>